

COMPARISON BETWEEN TRADITIONAL HEATERS AND INDUCTION (DIFHEMI) IN THE PETROLEUM INDUSTRY

1. Heating Principle

Traditional furnaces and heaters:

Use fuel combustion (gas, oil) or electrical resistance elements to produce heat, which is transferred to the fluid by conduction/convection.

Fired heaters, boilers, thermal oil heaters

Induction Heater (DIFHEMI):

Uses an electrically induced magnetic field to generate heat directly in the fluid, without flame or an intermediate heating element.

Induction Heater for Fluids (any liquid or gaseous fluid)

2. Energy Efficiency

Traditional Furnace

- Significant inefficiencies occur at several stages:
 - fuel combustion → heat transfer to the fluid → losses to the environment → heat transfer limited by exchanger systems → etc.
- Typical thermal efficiencies vary widely and are often below **70–80%** in many refineries (especially older systems).

Induction (DIFHEMI)

- Direct heating of the fluid, with no intermediate heat-transfer steps.
- Reported overall efficiency of up to **98%** in industrial process applications, significantly reducing thermal losses.
- Energy is used more effectively than in flame-fired or external resistance systems.

Winner: Induction, due to higher energy efficiency and lower heat losses.

3. Speed and Control

Traditional furnaces

- Heating depends on combustion and heat transfer through walls and thermal fluids.
- Slower response time: requires preheating and has considerable thermal inertia.

Induction (DIFHEMI)

- *Almost instantaneous heating: the fluid reaches the target temperature as soon as the unit is energized, with precise temperature and flow control.*
- *Very fast response to process demand variations.*
- *Allows real-time adjustment of fluid temperature and pressure.*

Winner: Induction — *faster response, higher precision, and superior thermal stability.*

4. Environmental Impact and Emissions

Traditional furnaces

- *Direct emissions of CO₂, NO_x, particulates, and other pollutants from combustion.*
- *Stack management, flue-gas treatment, and environmental compliance increase costs and complexity.*

Induction (DIFHEMI)

- *No fossil fuel combustion in the heating process.*
- *No direct emissions during operation — only electrical consumption.*
- *Easier integration into decarbonization strategies and environmental compliance programs.*

Winner: Induction — *much cleaner and better aligned with environmental regulations.*

5. Total Cost of Ownership

Traditional furnaces

- *Initial investment may be lower (equipment and installation).*
- *Higher operating costs:*
 - *Fuel (gas/oil)*
 - *Regular maintenance (tubes, burners, refractories)*
 - *Emissions control and boiler water treatment*

Induction (DIFHEMI)

- *May have a higher initial cost due to specialized electrical equipment.*
- *Significant reduction in operating costs:*
 - *No fossil fuel*

- Fewer moving parts, lower maintenance
- Cheaper continuous operation
- Compact equipment and simpler installation also reduce indirect costs

Winner: Induction — lower long-term operating and maintenance costs.

6. Safety and Reliability

Traditional furnaces

- High fire/explosion risk if not properly managed.
- Operation with fuels and high temperatures requires stringent safety measures and trained personnel.

Induction (DIFHEMI)

- No open flame and no combustion gas emissions.
- Static system, with no moving parts or combustion.
- Reduces accident risks and complex fuel-related safety requirements.

Winner: Induction — safer and more stable operation.

7. Application Versatility

Traditional furnaces

- Designed for specific applications: distillation, cracking, steam generation, thermal oil heating, etc.
- Require different configurations for different processes.

Induction (DIFHEMI)

- Can directly heat any fluid — liquid or gas — without intermediate heat exchangers.
- Operates at high pressure and temperature as specified.
- Applicable in petrochemical, steam generation, chemical processing, food industry, industrial gases, and more.

Winner: Induction — greater versatility across industrial applications.

Conclusion

The **Induction Heater for Fluids (DIFHEMI)** offers clear advantages compared to traditional furnaces and refinery process heaters:

- ✓ *Higher energy efficiency*
- ✓ *Fast thermal response and superior control*
- ✓ *Clean and safe operation*
- ✓ *Lower operating and maintenance costs*
- ✓ *High versatility for liquids and gases*

DIFHEMI— making it a modern and competitive alternative for industrial applications in petrochemical industry.